

# MAX INTERNATIONAL CALL

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**Co-Master Distributor, Bill Anderson**

**Interviewing, DR. JOHN KINDLE, M.D. from Ottawa, Canada**

## **Bill Anderson - About Glutathione**

When you deal with a product like MaxGLX, there are so many really important things to say about it, (and there are a lot of anecdotal stories and a lot of excitement with those), but when you have a product like the Max, there is a lot of science associated with it and a lot of reasons why a product that increases or enhances the amount of glutathione in the body is such a big deal. When we have these calls with the doctors we get a little bit of understanding of why this is so important from a medical perspective and why this is so different in our lives.

I want to introduce you to Dr. John Kindle from Canada and he will give you a perspective of who he is and why the MaxGXL is so important. There are a lot of new people, Dr. Kindle, who have not heard from you and would like to know about you, so would you share a little about who you are and the kind of doctor you are.

**Dr. John Kindle** - I'm a family doctor in Ottawa, Canada and have been practicing here for 34 years. I've had a varied career and have been involved with obstetrics for years. I have been Chief of the Childhood Care Division at my hospital since 1990, and I have also seen a lot of cancer patients. When I left medical school I was told that if I followed Canada's Food Guide, didn't smoke, and exercised, I could be assured of good health.

Over my career I saw a lot of very sick people, but didn't get concerned too much until I developed cancer myself when four years ago, at the peak of excellent health, I found I had a 6-centimeter cancer in my kidneys. That was a huge wake-up call, and when I looked back over the years at the number of healthy people I had seen, including people who had run marathons being struck down with brain cancer, MS, severe rheumatoid arthritis. etc., I began to put two and two together and decided maybe we didn't learn all there was to know about health at medical school, and that one lecture on nutrition probably wasn't enough. I got into network marketing about five years ago and I looked at healthy products simply because I could see the impact they could have on one's income, but I also began to develop a need for these products. I was always open-minded, but became more open-minded when I developed cancer. I figured that if I was eating such in such a way for all my life and I still got cancer, I needed to do something different.

I was asked to look at MaxGXL in February, but I wasn't really interested in looking at it because I was quite happy with what I was doing. When I saw the qualifications of Dr. Keller, I understood what he was doing and all of the things he was doing. I had been introduced to glutathione about four years ago, and I had never heard of glutathione before, but when I started to understand it and embraced it and knew what it could do to your body—that we are developing these free radicals every day from the very fact that we are breathing oxygen and we have to have an anti-oxidant, this is very exciting. I've seen the results now with lots of my patients. It's so rewarding when people come in and say, "I want more—I'm afraid that I'll run out." and they'll say, "I gave some to my Mom and boy, she's got energy now and she swears by this stuff now! She's telling all her friends and neighbors about it." That's the kind of thing that gives me the belief. I know the science is there, but when you see it in your patients, that's the most exciting part. I think I've found something that actually can prevent many of the diseases that I'm seeing in healthy people who look after themselves

**Question: You're in a unique position—you've have a chance to spend some real time with Dr. Keller and to ask him a lot of questions and to "pick his brain" on why this is so different. Tell us a little bit about your thoughts concerning him and what he has discovered.**

**Dr. Kindle** - Dr. Keller works on a specific population that most doctors don't want to see . In his clinics he sees his AIDS patients, his chronic hepatitis C patients, his fibromyalgia patients; he sees those who have been injured by chemotherapy and have disabilities because of it, and all the autoimmune diseases and other chronic diseases—and no doctor wants to handle these people. Dr. Keller, in his wisdom— and we are dealing with in incredibly bright scientist here—realized that he needed something he could help these patients with. He discovered glutathione about ten years ago, went to the medical literature (and being the scientist that he is) he researched it

very, very well and found that there were actually 65,000 research papers alone already at that time on glutathione.

He said, "Maybe this would help my patients.." and he started to work on some various concoctions of precursors which would allow us to produce glutathione in our bodies. The science was there, so he began to tweak the formulas, and then he discovered cordyceps (this wonderful Chinese mushroom that's been around for over 4,000 years and also is an anti-inflammatory) and he put this into his formula and put it in pills. I don't think we really know how many concoctions he went through, but certainly he tweaked this formula many times, and on February 1st said, "Hey, this is time to release this and we want it to be available to anyone who has a medical problem, but also to everyone who lives with those who are ill to help them."

I'm just so grateful to be involved in this at this stage in my life when I have been practicing for 34 years and now I can help people stay well! This is very exciting! Dr. Keller has had some amazing results, and I've seen some of the results from his autoimmune patients. In my few short months of using this I've seen some results with chronic fatigue syndrome and fibromyalgia—those are two very, very difficult problems and so many people when they get this, become disabled and go on disability and really can't function any longer. If we can get some good results and get into the lay population, I think you will see some amazing results. Dr. Keller has said, "This is my 15th or 18th formula, and it may not be my last." When he keeps looking at this and if he thinks there is something better, he'll go at it. Again, I am very grateful that such a renowned scientist and physician (all in one package, which is so rare to find) is wonderful. To be honest, I've never heard of anyone who has the scientific background and also has a clinical practice at the same time, so he is a one-of-a-kind as far as I can see.

**Question: Dr. John Nelson, who was the past president of the AMA for three years, made a comment about MaxGXL. He said (in his own words) that "this product was the greatest medical discovery in the last 35 years and possibly the most powerful he'll ever see in his lifetime." How do you feel about that statement? What are your thoughts?**

**Dr. Kindle** - I've listened to Dr. Nelson's conference call and I have directed many, many people to that call— people who know there are lots of new things coming on the market regularly that don't have science behind them, who don't have credibility behind them—and they don't know what to take, so we have that on our Conference Calls on our system.

An hour ago I saw a patient who had prostate cancer and had undergone radiation to his prostate area and now he's got what they call "radiation cystitis". He pees blood all the time; it hurts when he urinates, and the treatment that they offer him is to go into a hyperbaric chamber.

This is an oxygen chamber where he has been advised to go for two hours several times a week for 40 to 50 treatments. I said, "Hey, I think I've got something that's even better than that. I want you to go home and listen to this CD (and I gave him Dr. Keller's CD) and I said, "Once you listen to that CD, get back to me and I am going to direct you to the past president of the American Medical Association who also had a significant bladder problem and responded very, very well to this."

When you get doctors like Dr. Nelson who never did particularly endorse the natural treatments—and I think it's safe to say that 95% of doctors don't endorse natural treatments. They don't have any experience and they have no knowledge, even though there are all sorts of research on it. They don't believe in all of this stuff, and only by stumbling on it would they find it.

Basically, that's what happened to me. When I used the natural products my patients said, "Wow! That really works!" and that's where our belief comes in. We need to see it; we need to feel it, and doctors are so skeptical and when you get somebody like Dr. Nelson saying how he had been so ill, that's incredible! This gives us so much more validity and credibility in the medical profession—and that's going to be our biggest stumbling block to get this stuff into the doctors' offices. One little bit of advice I tell people is, "You cannot stop all your medications—we have to work with our doctors, but before you ask your doctor if you can take this (this is just a little idea) say, "Dr. So and So—do you know much about the role of glutathione in health?"

Find out what he knows before you ask if you can use a glutathione product because (as Dr. Keller says) many, many physicians will say, "Oh, you shouldn't be on that..." without having any knowledge of how this works and what it's all about—and more so, not even taking the time to do the research and listen to Dr. Keller's CD.

**Question: Based on what you just said, I have a question..because this gets asked out in the field all the time. We constantly bump into folks that have various conditions or transplants of organs or whatever,**

and invariably the question comes up..**"Can I take this? Can I take it if I am on other medications?"** and of course, we are not in the business of diagnosing and we're not in the business of saying 'this cures this.' We know that the product increases glutathione and gives people energy; we know their immune system is going to be improved. How in the field do we answer that appropriately? What does a regular person say to somebody when they are asked the question, **"Do I take this if I have a transplant?"**

**Dr. Kindle** - The typical answer that is probably good for the vast majority of people is that Dr. Keller has not sanctioned it for pregnant women or lactating mothers or babies or children—simply because that group has not been studied. I know that glutathione products have been given to children before with success, but Dr. Keller (being the scientist that he is) says than unless we have tested this group, it is not what I would promote it for. Also, we don't have knowledge concerning transplants, and transplant patients are a precarious bunch, so we don't give it to transplant patients, but we are seeing every single person, whether they're healthy or ill who is not a child, not a lactating mother or pregnant—this is good for every single organ system of the body.

I get calls all the time..**"Will this help MS, will this help Parkinson's? Will this help my herniated disk? Will this help my prostate shrinkage? And the answer simply is.."****It can help every single organ system of your body. It's going to help the cells of every single organ system and they are going to get a higher level of glutathione. The mitochondria (which is the furnace or the energy center of our cell) is healthier, and so all organs are going to be helped."**

I gave my best friend a month's supply, and he's an athlete, and deep into improvement. He said at the end of the month, "John, I don't think I feel any different on this.." and the answer is if you feel really, really well (because you are not going to feel better than well) and I pointed out to him, I said, "Donald..(and I went through about seven or eight of our high school friends that are either dead from cancer or have had cancer, like myself—and hopefully I have gone into remission and are cured—the fact that some people don't necessarily feel different on it—if they've got lots of energy and their glutathione isn't low—you've got to remember that this is helping to help the cells stay healthy and may prevent things like Parkinson's and the Alzheimer's that's coming, the heart disease that's coming, the degeneration of your joints that is coming. These are all organ systems that need to be kept healthy, and if you don't keep the healthy energy in each one of your cells, they will tend to go into degenerative diseases the next time they hit around us.

Virtually, anyone should have it. The only contraindication is for those on chemotherapy that are receiving a drug with platinum in it. Do not take MaxGXL for 24 hours before or 24 hours after that therapy, but virtually all other drugs have no contraindications. They should be taking MaxGXL to help prevent damage to all the other cells of the body.

I just had in my office a patient who had had radiation for his prostate, and now he's got a secondary problem, and who knows if he had had the Max on hand to prevent the injury to his bladder wall from the radiation, he might not have the problem today. Dr. Nelson had a bladder problem as well and did so well on the Max that it went away.

**Question: For you, being a doctor, you know a lot about this and you have the opportunity to rely upon some of your experiences and your science, but we have hundreds of people who aren't trained as physicians—they don't have the same knowledge base. They have some experiences in their lives and obviously are seeking either to create a business opportunity from this, and/or the opportunity to help people experience some of the benefits of the product.**

**Stepping aside from the medical, as a distributor, how do you feel about the tools and what the company has provided for you to be able to stay more in a simple perspective, how does a regular person do this?**

**Dr. Kindle** - Yes, I have the medical knowledge, but I don't have the time. The other people have the time, but not the knowledge—and the two go hand-in-hand. I really don't have time in an office to spend talking with them and that's why I've gone through 300 to 400 CD's already. I just stamp my name on the back of Dr. Keller's CD and I say, **"By the way, here's something I think you should listen to. This is going to educate you on something called glutathione, which you probably don't know about. I don't know that many people have heard of it. There is a world-class scientist here who has put something together that helps the immune systems of his patients. I want you to listen to this, and if you half believe what you hear—and by the way, when you listen to this—listen to the qualifications of this doctor twice before you listen to the CD Yes. This isn't just some ordinary fellow with a bit of education talking—this is a world-class scientist here. Listen to the CD and if this interests you, please get back to me."**

As a physician, I can't follow these people up and call them, but the people on this call can do that. As a physician, I have to be more careful what I do in my office in the way of promoting natural products, so I simply give people the tools—and that's an amazing tool we have. I give it out over and over again, and those people who are interested will call me back within 24 hours.

They say, "I've listened to this; I want some of this." That's how I've sold 95 boxes—just by giving the CD out, and when they get back to me I give them my email address and I then direct them to the video (which is on our website) so they can see Dr. Keller, and then after that I direct them to one of our websites where they can listen to Conference Calls. I direct people particularly to the call on February 17 and that's Dr. Keller with Kenny. Kenny is the gentleman from Salt Lake City whose wife is the Assistant of Steve Scott. He had rheumatoid arthritis and has had amazing results. That's all I do and that saves a lot of my time.

I work with the people who are interested, because not everyone is interested in their health. You don't know how many asthmatic smokers I see in this office that really don't seem to care much about their health. Those who do care I certainly want to give them the information and let them know what the state of the art is in prevention—and we've got it. We've got the state-of-the-art in prevention right now and we've got to get this out, and word will pass from person to person on how well we're doing, and this is how the business and the power will spread not only in North America, but globally once we start doing our global expansion.

**Question: Let me ask you one last question before we wrap up this discussion. There are a lot of voices, a lot of antioxidants, a lot of messages out there in the community. There are also others that are saying, "We've got glutathione products; we've had this out there—there's nothing new here." Why is MaxGXL different, and is it different from everything else that's out there, from your perspective?**

**Dr. Kindle-** You know, when the Creator made the human being he put a lot of safeguards in it and one of these was the fact that because we are going to breathe oxygen, we are going to get these free radicals, and we need to neutralize them with the antioxidants; and the Creator put in us the ability to cope with this with the glutathione that is produced in our bodies. The problem is that over time the petrochemical industry, the pesticide industry and the toxins we are getting into our systems are doing so much damage. The Tylenol that people are taking interfere with the things which are needed to produce the power and are depleting the glutathione levels which we have to have.

I don't know the chemistry behind this, but Dr. Keller has developed a product which has a composition patent (which means it is a one-of-a-kind product that can actually recycle the glutathione, and he (in the laboratory) has developed the technique of doing a lab analysis to measure the glutathione levels before going on MaxGXL and measuring them after MaxGXL and seeing the substantial increases.

The reason he is getting that is because he had some sort of accelerator that allows the glutathione to recycle so that we don't lose it quite as fast and it stays at the high level. That's why he was granted that composition patent to have a very unique formula. True, there may be glutathione products around, but I haven't seen anything with science that has the state-of-the-art that we have. We are linked up with the best people in the world and we have Guthy-Renker and Steve Scott all working together here to produce wonderful marketing tools. It is going to be so fantastic to have this available throughout the world!

**Bill Anderson - Conclusion: The funnest part of the program is TRY THE PRODUCT! We have a significant percentage of people that within in one week or less are having positive experiences with this product. Give it a chance; take it yourself, and go through the process of experimenting with it.**